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QUANG NINH OFFICE

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Ref: Port_Investment_Brochure_rev00_202108_EN

DEEP C 
INDUSTRIAL ZONES

PORT INVESTMENT DESTINATION IN VIETNAM



ECONOMY VIETNAM

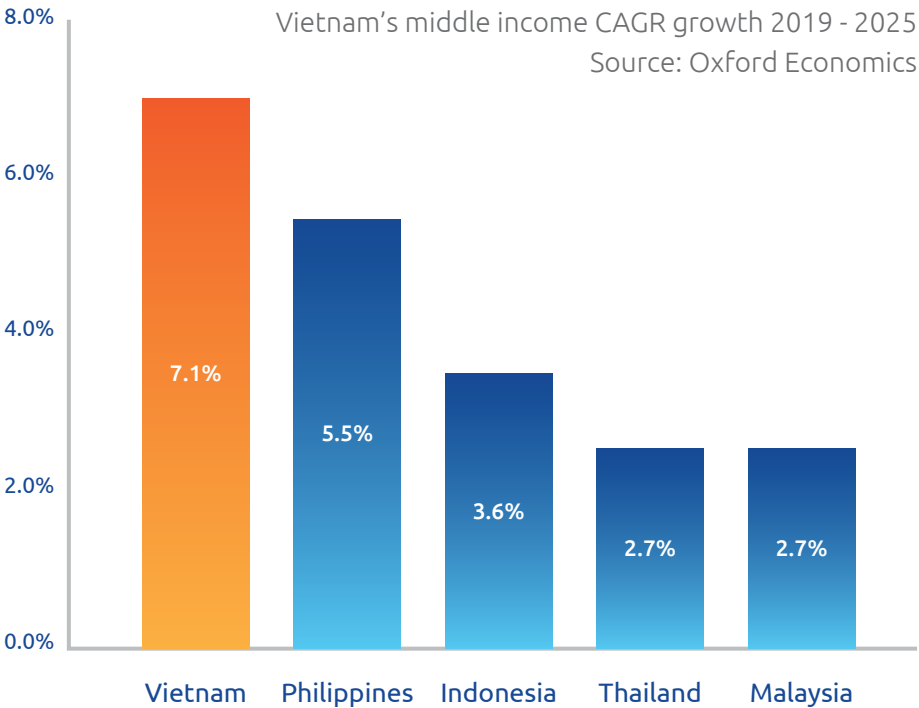
GLOBAL INTEGRATION POWERED BY PASSIONATE TRADE & ROBUST MANUFACTURING

35-years conservative positive GDP growth since 1985

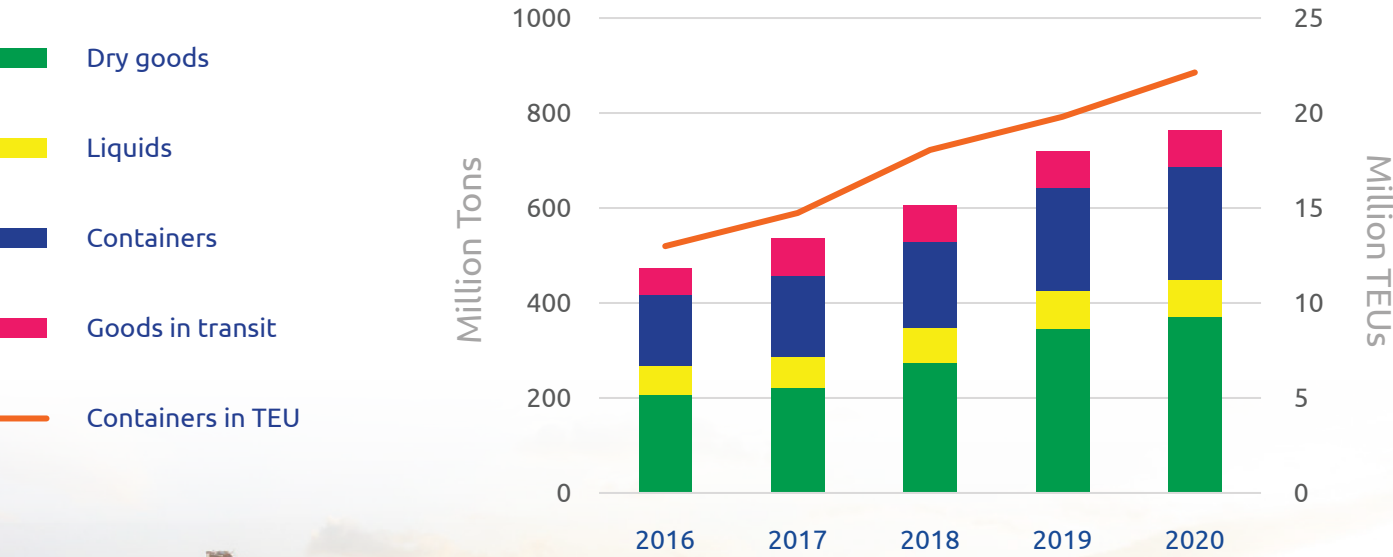
96 million people
75% in working age

13 Free Trade Agreements in place

Trade/GDP: 210%

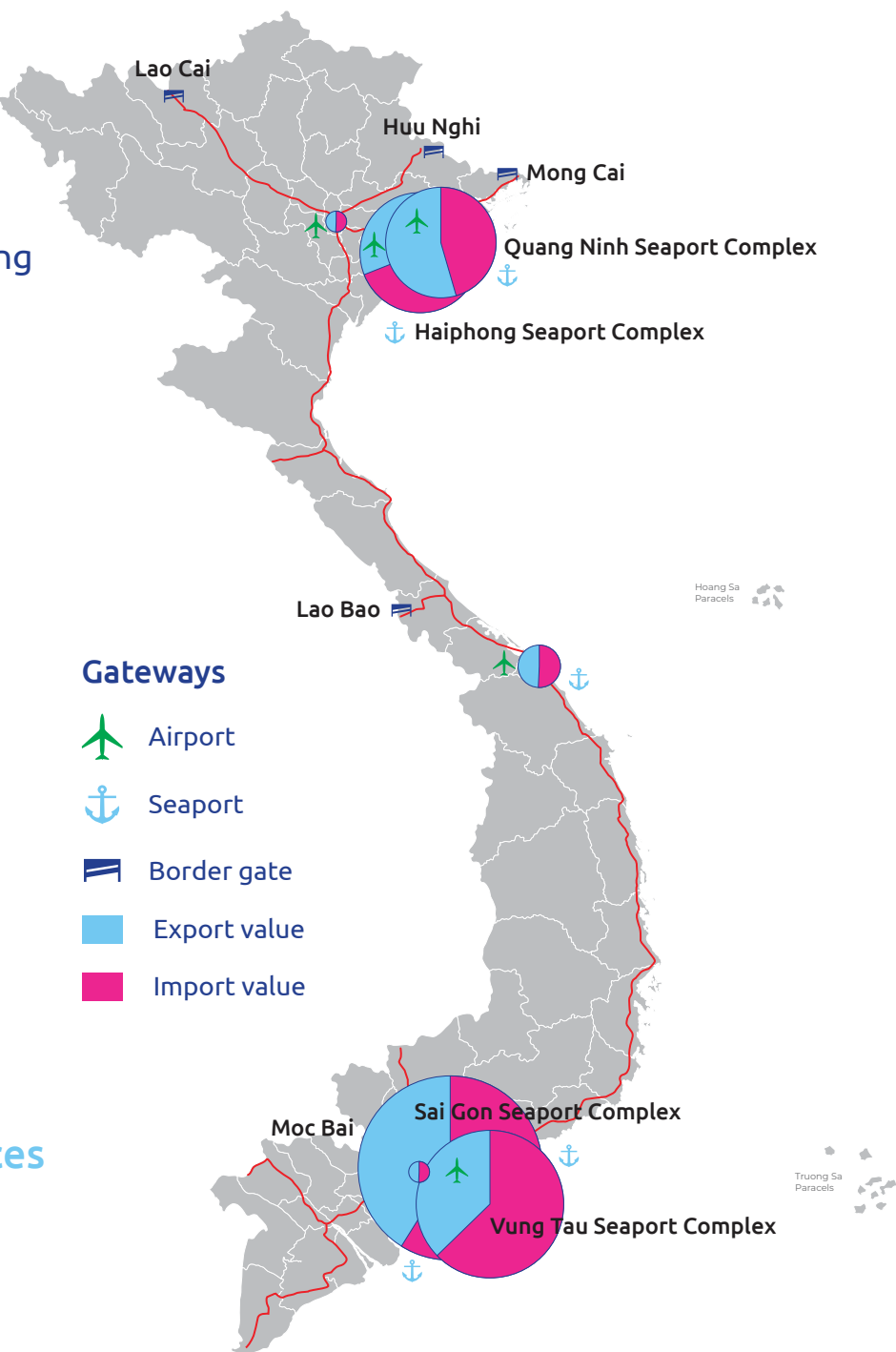


Growth of Maritime Cargo Throughputs in Vietnam

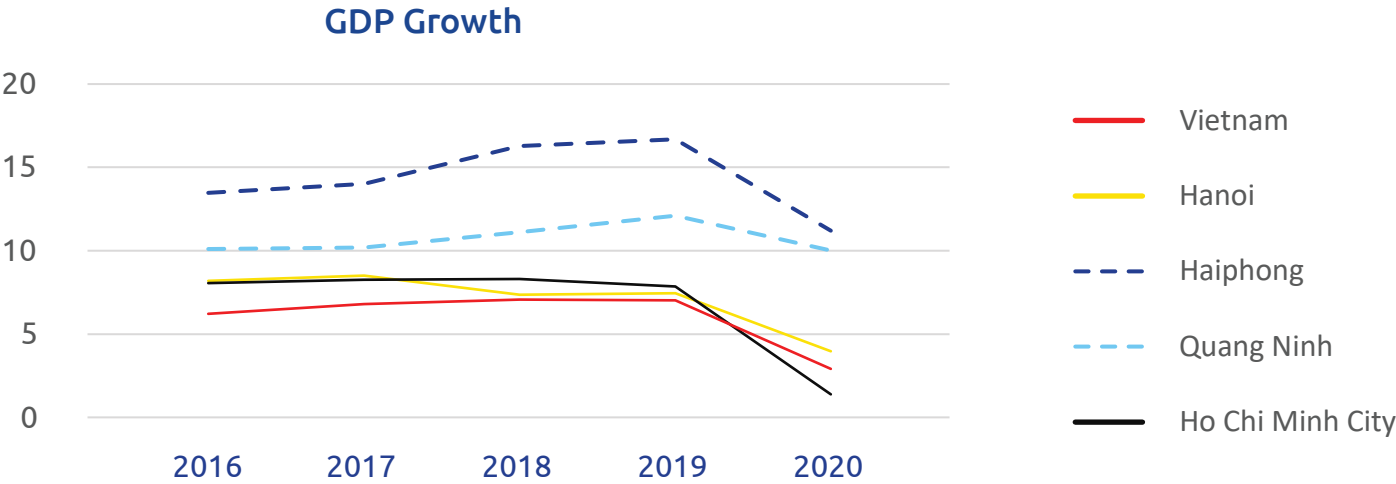


WHERE THE TRADE FLOWS GO?

North Vietnam the next manufacturing and logistics hub of Southeast Asia



Quang Ninh and Haiphong are outpacing other cities & provinces in terms of economic growth over past four years.



NORTHERN INFRASTRUCTURE

Noi Bai Int'l Airport

HANOI

HAIPHONG

Cat Bi Int'l Airport



Hanoi - Haiphong
Expressway

105 km - Max speed: 120 km/hour

Coastal Expressway

550 km

Connecting 6 coastal provinces
Quang Ninh - Thanh Hoa



Dinh Vu Port

Draft: -7m

Cargos: 1,856,685 TEUs

Cargos: 36.2 mil. tons (2030)

Haiphong - Quang Ninh - China
border Expressway

25km from Haiphong to Ha Long with Bach Dang bridge

54km from Ha Long to Van Don completed

80km from Van Don to Mong Cai (border to China) to be completed in 2021

12 hours trucking Haiphong - Shenzhen (China) by 2021

QUANG NINH

Van Don Int'l Airport

Cai Lan Port

Draft: -10m

Cargos: 74.3 mil. tons (2018)

DEEP C Port



Lach Huyen
Deep Sea Port

Draft: -14m

Cargos: 419,351 TEUs (2019)

Cargos: est. 120 mil. tons (2030)

Operational: May 2018

DEEP C Haiphong I
541 ha

DEEP C Haiphong II
645 ha

DEEP C Haiphong III
520 ha

DEEP C Quang Ninh I
487 ha

DEEP C Quang Ninh II
1193 ha

R Ready-built workshop/
warehouse/offices

DEEP C INDUSTRIAL ZONES

INTERNATIONAL TRADE
Gateway of North Vietnam

DEEP C Industrial Zones was first established in 1997 in Haiphong City with the development of Dinh Vu Industrial Zone (DVIZ/DEEP C Haiphong I), a collaboration between the Belgian group Rent-A-Port and Vietnamese local authority. Since then, we have evolved to be one of the largest industrial zone developers in Vietnam with a total of 5 industrial zones and +3,500ha of land for lease in Haiphong city & Quang Ninh province, supported by general infrastructures and reliable utilities.

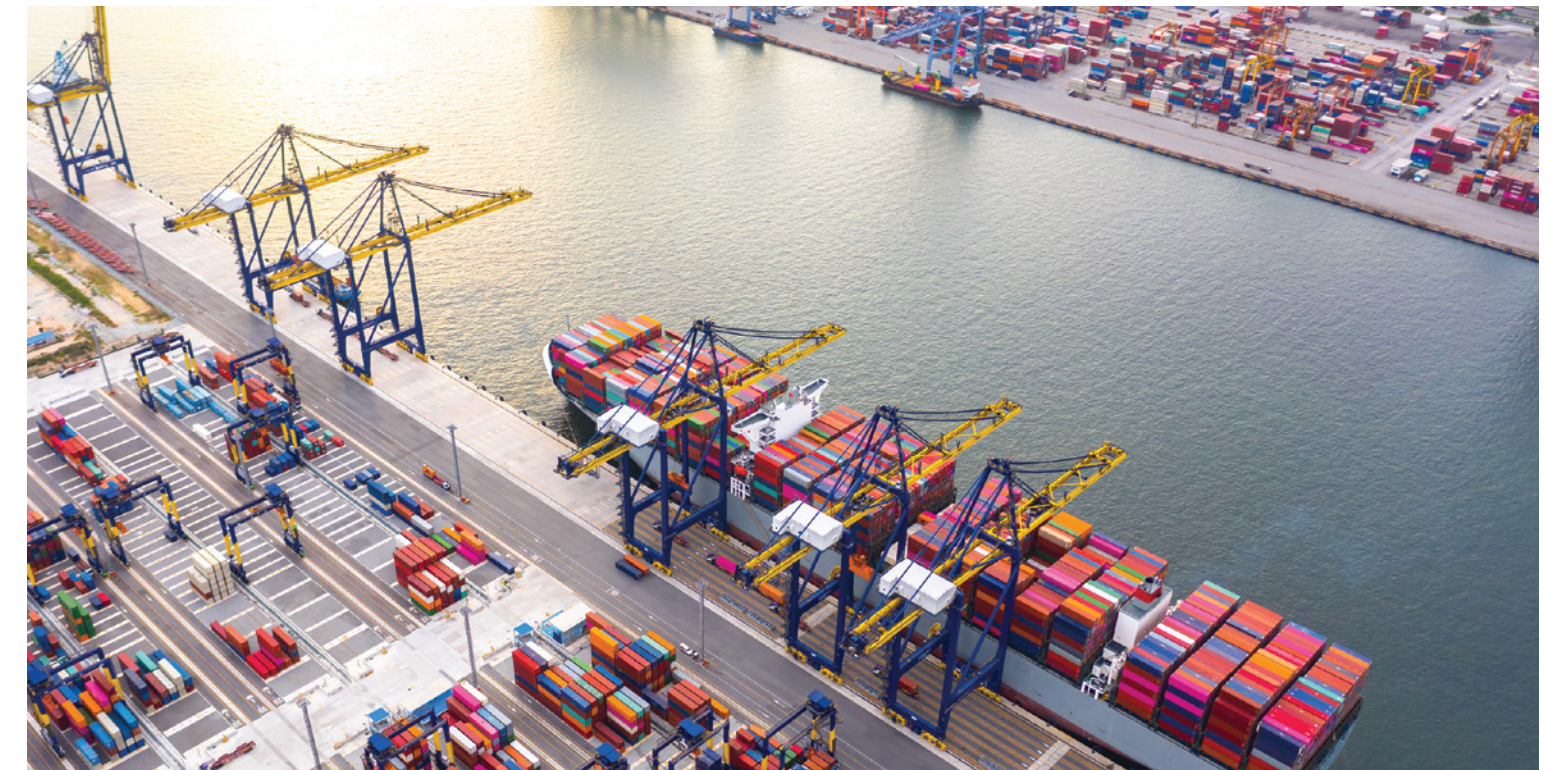


THE GATEWAY OF NORTH VIETNAM TO THE WORLD

STRATEGIC LOCATION

At the centre of North Vietnam's world-class multimodal transportation network

PORT INVESTMENT OPPORTUNITIES



2 General Ports: 50,000 DWT - 100,000 DWT

4 Liquids Ports: 40,000 DWT

Ports approved in National Port Master Plan

INDUSTRIAL LAND FOR LEASE



RELIABLE UTILITIES AND SERVICES



Jetty

- › Operation and Management by DEEP C
- › Supporting piperack for pipeline from Jetty to customer's project.
- › 24/7 CCTV surveillance at the jetty with coverage over all berths.
- › Annual drills of firefighting and oil spill response.
- › Periodic inspection of clients' pipelines.

Power



- › Reliable incoming source (national grid & regional grid as backup).
- › Underground distribution.
- › Redundant network design.
- › Ongoing development of renewable energy.

Water & Wastewater

- › Redundant treated water supply.
- › Demineralized water and steam.
- › Central wastewater treatment plant certified with ISO 9001 & 14001.

Telecommunication Network

Redundant distribution networks. Flexibility to choose between different suppliers.



Energy Hub

Easy access to fuels and chemicals supply from tenants in DEEP C Hai Phong I's Petrochemical Park.



Park Management



Drainage

Firefighting System

Underground loop system.

Waste Collection Service

SUPPORTING SERVICES

- › Dedicated customer service team.
- › Support for Investment Registration Certificate (IRC) and Enterprise Registration Certificate (ERC) applications.
- › Post-licensing services.



ECONOMIC ZONE TAX INCENTIVE

- › On average 4.35% Corporate Income Tax for the first 15 years.
- › Applied from the first commercial invoice.
- › Maximum delay of 3 years in case of no profit.
- › Normal Corporate Income Tax rate: 20%.

Case 1: Making profit from 1st year of establishment

First 4 years	9 years	2 years	Y16 th onwards
0%	5%	10%	20%

Case 2: Making profit from 4th year of establishment

3 years	4 years	8 years	1 year	Y17 th onwards
No Profit	0%	5%	10%	20%

OUR LONG-TERM PARTNERS

+120 investors from a wide variety of industries and nationalities.



“As the very first client coming to DEEP C, over 20 years we have witnessed the growth of DEEP C as well as the continuous improvement they have put in place, from reliable power supply to upgraded liquids jetty condition. This has contributed to our own growth, so we could start exporting in 2013 and expand our operation twice.”

Mr. Vu Anh Tuan
Supply Chain Manager
Chevron Lubricants Vietnam Co., Ltd.

“We were operating in another industrial zone before, but we decided in 2008 to be the first Japanese runner in DEEP C because of three main reasons: location, expectation of the infrastructure development, and the tax incentives.”

Mr. Akira Yamamoto
General Director
Nakashima Vietnam Co., Ltd.